



# Calendar Year 2015 Year-End Financial Report

**Board of Trustees Meeting** 

May 12, 2016

A Division of the Department of State Treasurer

### Financial Results: Actual v. Budgeted Calendar Year 2015

Calendar Year 2015	Actual thru Dec 2015	Authorized Budget (per Segal 4-28-15)	Variance Over/(Under) Budget	
Beginning Cash Balance	\$1.015 b	\$1.015 b	<b>\$0.0 m</b>	
Plan Revenue	\$3.069 b	\$3.030 b	\$38.6 m	
Net Claims Payments	\$2.709 b	\$2.766 b	(\$57.0 m)	
Medicare Advantage Premiums	\$172.5 m	\$174.1 m	(\$1.6 m)	
Net Administrative Expenses	\$187.4 m	\$239.8 m	(\$52.4 m)	
Total Plan Expenses	\$3.069 b	\$3.180 b	(\$111.0 m)	
Net Income/(Loss)	<b>\$0.4</b> m	(\$149.2 m)	\$149.6 m	
Ending Cash Balance	\$1.015 b	\$865.6 m	\$149.6 m	



### Adjusted Variance Report Calendar Year 2015

Calendar Year 2015	Actual thru Dec 2015, As Adjusted	Authorized Budget (per Segal 4-28-15)	Variance Over/(Under) Budget
Plan Revenue *	\$3.041 b	\$3.030 b	\$11.0 m
Net Claims Payments ^	\$2.743 b	\$2.766 b	(\$22.6 m)
Medicare Advantage Premiums	\$172.5 m	\$174.1 m	(\$1.6 m)
Net Administrative Expenses *	\$178.3 m	\$239.8 m	(\$61.5 m)
Total Plan Expenses	\$3.094 b	\$3.180 b	\$85.7 m
Net Income/(Loss)	(\$52.5 m)	(\$149.2 m)	\$96.7 m

\* Adjusted for timing issues.

^ Adjusted to exclude unbudgeted rebates and recoveries.



## Financial Results Actual v. Budgeted Calendar Year 2015

#### Per Member Per Month (PMPM) Analysis

Calendar Year 2015	Actual thru Dec 2015	Authorized Budget (per Segal 4-28-15)	Variance Over/(Under) Budget	
Plan Revenue	\$372.60	\$369.03	\$3.57	
Net Claims Payments	\$329.60	\$337.00	(\$7.40)	
Medicare Advantage Premiums	\$20.99	\$21.21	(\$0.22)	
Net Administrative Expenses	\$22.81	\$29.23	(\$6.42)	
Total Plan Expenses	\$373.40	\$387.44	(\$14.04)	
Net Income/(Loss)	(\$0.80)	(\$18.41)	\$17.61	

Comparing actual results to the budget projection on a PMPM basis helps correct for changes in membership that occurred during the year.



## Adjusted Variance Report Calendar Year 2015

#### Per Member Per Month (PMPM) Analysis

Calendar Year 2015	Actual thru Dec 2015, as Adjusted	Authorized Budget (per Segal 4-28-15)	Variance Over/(Under) Budget	
Plan Revenue *	\$369.25	\$369.03	\$0.22	
Net Claims Payments ^	\$333.78	\$337.00	(\$3.22)	
Medicare Advantage Premiums	\$20.99	\$21.21	(\$0.22)	
Net Administrative Expenses *	\$21.70	\$29.23	(\$7.53)	
Total Plan Expenses	\$376.47	\$387.44	(\$10.97)	
Net Income/(Loss)	(\$7.22)	(\$18.41)	\$11.19	

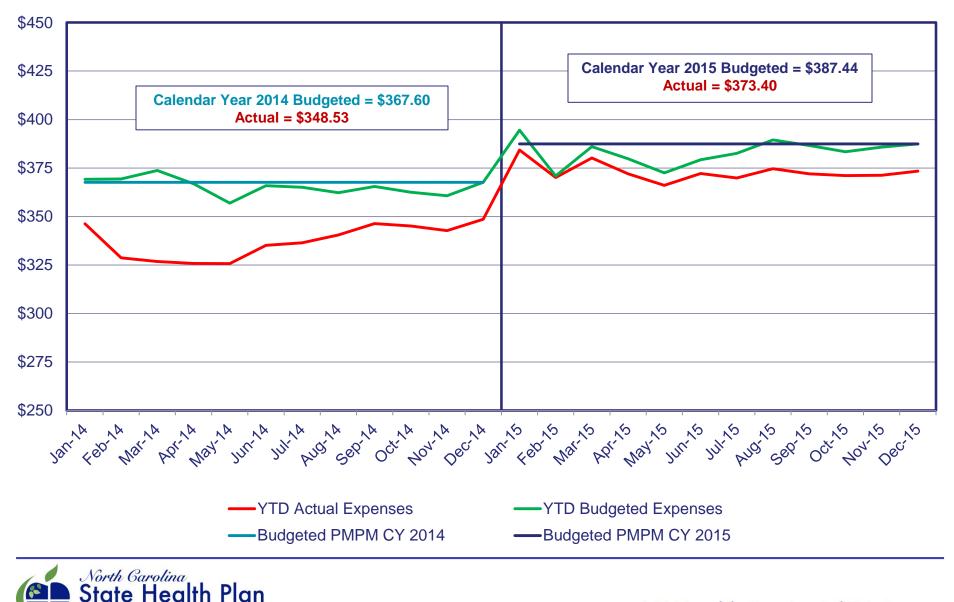
\* Adjusted for timing issues.

^ Adjusted to exclude unbudgeted rebates and recoveries.



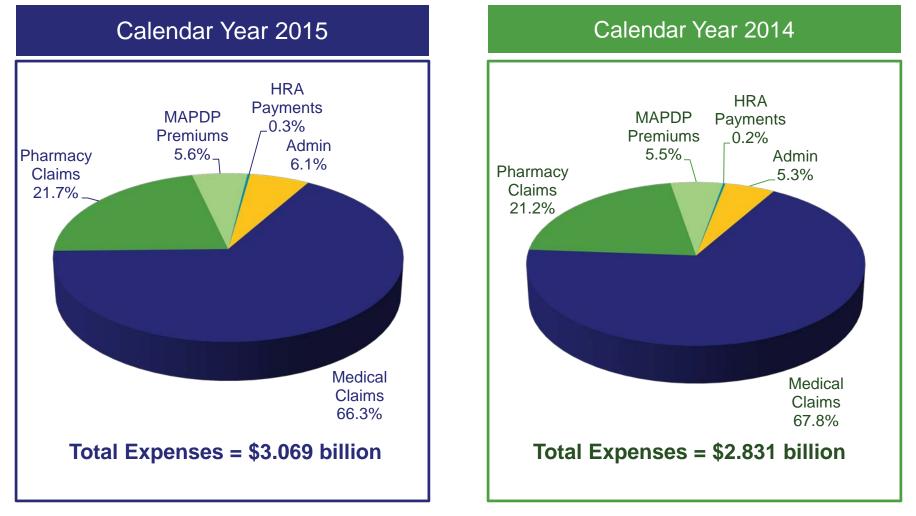
### Calendar Year 2015 Expenditure Trend Per Member Per Month

FOR TEACHERS AND STATE EMPLOYEES



6

# **Allocation of Total Expenditures**



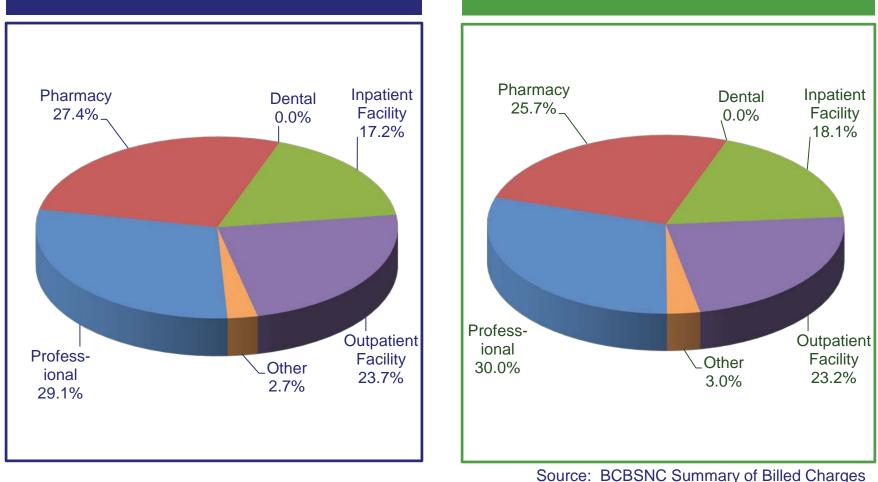
Sources: BCBSNC Net Disbursements reports; Financial Status Reports



# Allocation of Claims Expenditures Medical, Blue Card and Pharmacy Payments

#### Calendar Year 2015

Calendar Year 2014

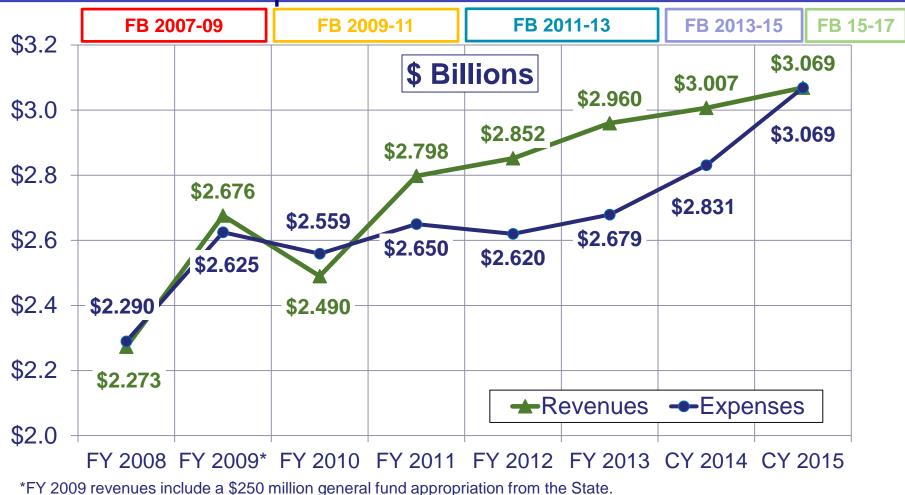




8

## **Recent Historical Financial Results**

#### **Revenues and Expenses**

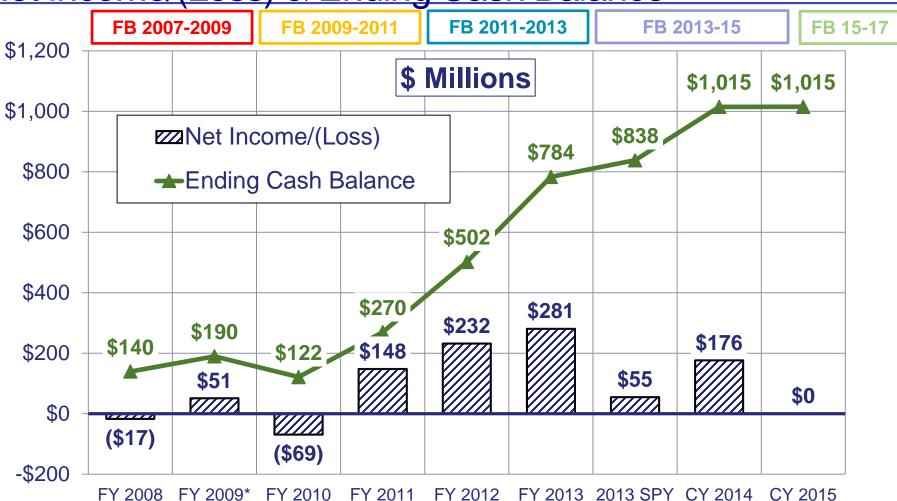


*Note:* The 2013 Short Plan Year is not shown in chart. In the six months from July to December 2013, Plan revenues totaled \$1.540 Billion and Plan expenses were \$1.485 Billion.



### **Historical Financial Results**

### Net Income/(Loss) & Ending Cash Balance



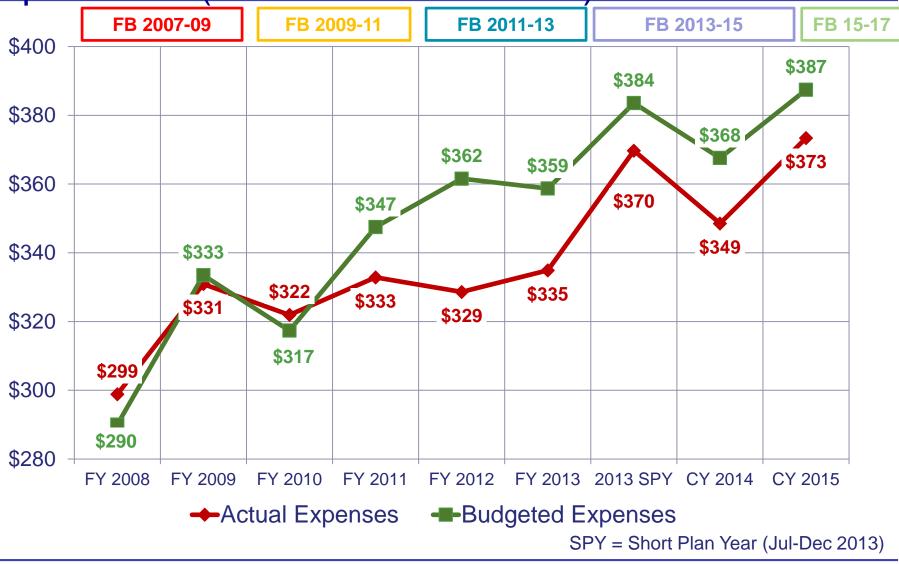
\*The Plan received a \$250 million general fund appropriation from the State in FY 2009.

SPY = Short Plan Year (Jul-Dec 2013)



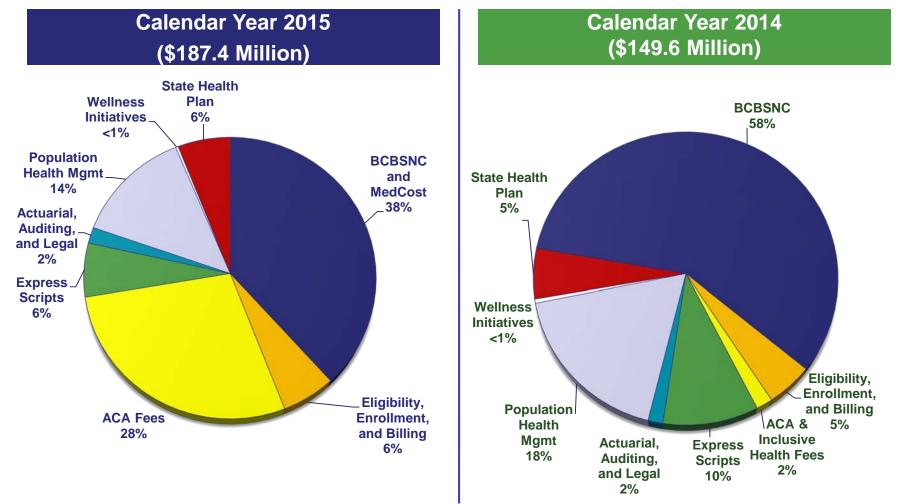
## **Recent Historical Financial Results**

Expenditures (Claims + Administrative) PMPM





## Calendar Year 2015 Administrative Expenses



Note: The charts show administrative fees that were paid in 2015 and 2014 and therefore reflect some inconsistencies in the timing of payments.



#### North Carolina State Health Plan for Teachers and State Employees

	Summary of Operations (Cash Basis)	A	в	с	D	E	F	G	н
	Consolidated Report, Actual vs. Authorized Budget			, j		4/28/2015		4/28/2015	Calendar
	• • •	0 at wal	Authorized	Manthha	A sturl		Calandar		
	For the Month Ended December 2015 Calendar Year 2015	Actual	Authorized	Monthly	Actual	Authorized	Calendar	Calendar	Year to Date
	Calendar real 2015	December	Budget	Variance	2015	Budget	Year to Date	Year	Variance
		2015	December	Over/(Under)	Calendar	2015	Variance	Authorized	Over/(Under)
			2015	Authorized	Year	Calendar	Over/(Under)	Budget	Annual
				Budget	To Date	Year to Date	Auth. Budget	(Jan-Dec 2015)	Auth. Budget
1	Plan Revenue:								
2	Member Premiums	\$ 279,135,908	\$ 248,240,683	\$ 30.895.225	\$ 2.993.891.773	\$ 2,963,937,832	\$ 29,953,941	\$ 2.963.937.832	\$ 29,953,941
4	Premium Refunds/Retroactive Disenrollments	\$ 278,135,806	(124,509)	124,509	(5,343)	(1,486,657)	1,481,314	(1,486,657)	1,481,314
	Medicare Part D (RDS) Subsidy	1,533,247	1,211,947	321,300	19,484,823	14,587,080	4,897,743	14,587,080	4,897,743
6	Medicare PDP (EGWP + Wrap) Subsidy	-	-	-	48,603,406	48,602,498	908	48,602,498	908
7	Medicare Advantage (MA) Subsidy	165,292	69,461	95,831	959,319	828,983	130,336	828,983	130,336
8	Net Premium & Other Contributions	280,834,447	249,397,582	31,436,865	3,062,933,978	3,026,469,736	36,464,242	3,026,469,736	36,464,242
9	Investment Femilien	570.040	000.000	000.007	8 007 700	0.074.770	0.485.050	0.074.770	0.485.050
	Investment Earnings Miscellaneous Revenue	579,246	293,039	286,207	6,037,729	3,871,779	2,165,950	3,871,779	2,165,950
	Other Revenue	579,246	293,039	286,207	6,037,729	3,871,779	2,165,950	3,871,779	2,165,950
13	ouler Revenue	010,240	200,000	200,207	0,007,720	0,011,110	2,100,000	0,011,110	2,100,000
14	Total Plan Revenue (excludes internal transfers)	281,413,693	249,690,621	31,723,072	3,068,971,707	3,030,341,515	38,630,192	3,030,341,515	38,630,192
15									
	Plan Expenses:								
17									
	Medical Claim Payments Medical Claim Refunds/Recoveries	163,409,879 (2.019,328	161,902,558 (2,058,244)	1,507,321 38,916	2,067,095,284 (23,709,307)	2,128,799,496 (25,072,202)	(61,704,212) 1,362,895	2,128,799,496 (25,072,202)	(61,704,212) 1,362,895
	Net Medical Claims	161,390,551	159,844,314	1,546,237	2,043,385,977	2,103,727,294	(60,341,317)		(60,341,317)
21		101,000,001	100,044,014	1,040,207	2,045,505,517	2,103,727,234	(00,541,517)	2,103,121,234	(00,041,017)
22	Pharmacy Claim Payments	63,688,729	84,589,815	(20,901,086)	766,818,503	718,955,282	47,863,221	718,955,282	47,863,221
	Pharmacy Claim Rebates	-	-	-	(96, 193, 453)	(57,020,841)	(39,172,612)	(57,020,841)	(39,172,612)
	Pharmacy Claim Refunds/Recoveries	(33,945	-	(33,945)	(5,347,179)	-	(5,347,179)	-	(5,347,179)
	Net Pharmacy Claims	63,654,784	84,589,815	(20,935,031)	665,277,871	661,934,441	3,343,430	661,934,441	3,343,430
26	Net Claim Payments	225,045,335	244,434,129	(19,388,794)	2,708,663,848	2,765,661,735	(56,997,887)	2,765,661,735	(56,997,887)
28	Net claim r ayments	220,040,000	244,404,120	(10,000,104)	2,700,003,040	2,703,001,733	(50,557,007)	2,703,001,733	(30,337,007)
	Medicare Advantage Premium Payments	14,841,457	14,572,254	269,203	172,517,202	174,072,089	(1,554,887)	174,072,089	(1,554,887)
30									
	Net Administrative Expenses	33,483,240	18,408,004	15,075,236	187,419,975	239,864,700	(52,444,725)	239,864,700	(52,444,725)
32	Total Dise Generation (such das informal formation)	272 270 022	277,414,387	(4.0.44.055)	3,068,601,025	3,179,598,524	(110,997,499)	3,179,598,524	(440.007.400)
33	Total Plan Expenses (excludes internal transfers)	273,370,032	211,414,381	(4,044,355)	3,068,601,020	3,179,098,024	(110,997,499)	3,179,098,024	(110,997,499)
	Plan Income/(Loss)	8,043,661	(27,723,766)	35,767,427	370,682	(149,257,009)	149,627,691	(149,257,009)	149,627,691
36									
37	Cash Availability:								
38									
	Beginning Cash Balance/(Deficit)	1,007,174,367	893,314,103	113,860,264	1,014,847,346	1,014,847,346	-	1,014,847,346	-
	Ending Cash Balance/(Deficit)	1,015,218,028	865,590,337	149,627,691	1,015,218,028	865,590,337	149,627,691	865,590,337	149,627,691
41	Terret Stabilization Descent @ 40/04/45	240,000,000	240.000.000		240,000,007	240,000,000		240.000.000	
42	Target Stabilization Reserve @ 12/31/15	248,909,557	248,909,557	-	248,909,557	248,909,557	-	248,909,557	-
	Cash Balance Over/(Under) Reserve Target	\$ 766,308,471	\$ 616,680,780	\$ 149,627,691	\$ 766,308,471	\$ 616,680,780	\$ 149,627,691	\$ 616,680,780	\$ 149,627,691

#### Comments:

a. Premium receivables totaled \$1,182,652.53 as of December 31, 2015.

b. The average weekly medical claims cost net of claims refunds was \$40,347,637.75 for the four scheduled weekly claim cycles.

c. Total pharmacy claims, before rebates and refunds, included two bi-weekly invoice cycles averaging \$31,844,364.50 per cycle.

d. The target stabilization reserve is 9% of the projected net claims for Calendar Year 2015.

e. Minor differences compared to other reports are due to rounding.

#### North Carolina State Health Plan for Teachers and State Employees

Summary of Operations (Cash Basis) A B C   Current Year Actual vs. Prior Year Actual Image: Comparison of the second	D E	F	G
For the Month Ended December 2015 Current Year Prior Year Current F	Prior Current Year	Prior Year	Prior Year
Calendar Year 2015 Actual Actual Year to Date Year	ar to Date Authorized	Annual	Actual
	Actual Annual	Budget	Results
		-	
2015 2014 CY 2015 CY	CY 2014 Budget	CY 2014	CY 2014
thru	thru CY 2015		
December Dec	ecember		
1 Plan Revenue:			
3 Member Premiums \$ 279,135,908 \$ 270,880,991 \$ 2,993,891,773 \$ 2,95	952,592,141 \$ 2,963,937,832	\$ 2,921,878,532	\$ 2,952,592,141
4 Premium Refunds/Retroactive Disenrollments (5,343)	(28,401) (1,486,657)	(1,489,408)	(28,401)
	21,584,404 14,587,080	6,344,076	21,584,404
	28,378,401 48,602,498	31,047,005	28,378,401
7 Medicare Advantage (MA) Subsidy 165,292 72,187 959,319	721,773 828,983	-	721,773
8 Federal Early Retiree Reinsurance Program (ERRP)	(1,949) -	-	(1,949)
	003,246,369 3,026,469,736	2,957,780,205	3,003,246,369
10 11 Investment Earnings 579,246 442,424 6,037,729	4,417,142 3,871,779	2,892,005	4,417,142
12 Misedianeous Revenue	4,417,142 3,071,779	2,092,000	4,417,142
13 Other Revenue 579,246 442,424 6,037,729	4,417,142 3,871,779	2,892,005	4,417,142
13 Other Revenue 013,240 442,424 0,037,723	4,417,142 3,671,773	2,032,003	4,417,142
	007,663,511 3,030,341,515	2,960,672,210	3,007,663,511
	0,000,041,010	2,000,072,210	0,007,000,011
17 Plan Expenses:			
18			
	949,838,964 2,128,799,496	2,062,826,346	1,949,838,964
	(22,731,740) (25,072,202)	(25,469,051)	(22,731,740)
	927,107,224 2,103,727,294	2,037,357,295	1,927,107,224
22			
23 Pharmacy Claim Payments 63,688,729 84,816,236 766,818,503 66	698,129,098 718,955,282	599,541,594	698,129,098
	(98,763,203) (57,020,841)	(54,794,623)	(98,763,203)
25 Pharmacy Claim Refunds/Recoveries (33,945) (405,464) (5,347,179)	(313,676) -	-	(313,676)
	599,052,219 661,934,441	544,746,971	599,052,219
		0.500.404.000	0.500.450.440
28 Net Claim Payments 225,045,335 254,762,075 2,708,663,848 2,52	526,159,443 2,765,661,735	2,582,104,266	2,526,159,443
	155,497,950 174,072,089	174,162,733	155,497,950
30 medicare Advantage Fremium Payments 14,641,437 11,673,106 172,517,202 13	100,407,000 174,072,089	174,102,733	133,437,330
	149,605,909 239,864,700	179,815,010	149,605,909
	200,004,100		
	831,263,302 3,179,598,524	2,936,082,009	2,831,263,302
35			
36 Plan Income/(Loss) 8,043,661 (7,272,423) 370,682 17	176,400,209 (149,257,009)	24,590,201	176,400,209
37			
38 Cash Availability:			
39			
40 Beginning Cash Balance/(Deficit) 1,007,174,367 1,022,119,769 1,014,847,346 83	838,447,137 1,014,847,346	694,975,133	838,447,137
	014,847,346 865,590,337	719,565,334	1,014,847,346
42			
	234,282,695 248,909,557	234,282,695	227,940,878
44			
45 Cash Balance Over/(Under) Reserve Target \$ 766,308,471 \$ 780,564,651 \$ 766,308,471 \$ 780	780,564,651 <b>\$</b> 616,680,780	\$ 485,282,639	\$ 786,906,468

Comments:

a. Minor differences compared to other reports are due to rounding

North Carolina State Health Plan for Teachers and State Employees

Summary of Operations (Cash Basis, as adjusted)

			-			-	-
	Consolidated Report, Actual vs. Budgeted	Α	В	с	D	E	F
	For the Month Ended December 2015 Calendar Year 2015			Adjusted		N	
	Calendar fear 2015	Actual	Adjustments for	Adjusted	Authorized	Year to Date	Adjusted
		Year to Date	Timing, Unusual	Actual	Budget	Adjusted	Variance as
		Calendar Year	& Onetime	Year to Date	Calendar Year	Variance	Percentage of
		thru December	Events		to Date	Over/(Under)	Budget
					thru December	Budget	
1	Plan Revenue:						
2							0.000
3	Member Premiums (Notes 1 and 2)	\$ 2,993,891,773	\$ (27,658,638)		\$ 2,963,937,832		0.08%
4	Premium Refunds/Retroactive Disenrollments	(5,343)		(5,343)	(1,486,657)	1,481,314 4,897,743	-99.64%
5 6	Medicare Part D (RDS) Subsidy Medicare PDP (EGWP + Wrap) Subsidy	19,484,823 48,603,406		19,484,823 48,603,406	14,587,080 48,602,498	4,897,743	33.58% 0.00%
7	Medicare Advantage (MA) Subsidy	959,319		959,319	40,002,498	130.336	15.72%
8	Net Premium & Other Contributions	3,062,933,978	(27,658,638)	3,035,275,340	3,026,469,736	8,805,604	0.29%
9	Net Tellian a other contributions	5,002,555,576	(21,000,000)	5,055,215,540	5,020,405,750	0,000,004	0.2370
10	Other Revenue	6.037.729		6.037.729	3,871,779	2,165,950	55.94%
11	outer nevenue	0,001,120		0,001,120	0,011,110	2,100,000	00.047
12	Total Plan Revenue (excludes internal transfers)	3,068,971,707	(27,658,638)	3,041,313,069	3,030,341,515	10,971,554	0.36%
13	,						
14	Plan Expenses:						
15							
16	Net Medical Claims	2,043,385,977		2,043,385,977	2,103,727,294	(60,341,317)	-2.87%
17	Net Pharmacy Claims (Notes 3 and 4)	665,277,871	34,358,433	699,636,304	661,934,441	37,701,863	5.70%
18	Net Claim Payments	2,708,663,848	34,358,433	2,743,022,281	2,765,661,735	(22,639,454)	-0.82%
19							
20	Medicare Advantage Premiums	172,517,202		172,517,202	174,072,089	(1,554,887)	-0.89%
21							
22	Net Administrative Expenses (Notes 5 and 6)	187,419,975	(9,060,820)	178,359,155	239,864,700	(61,505,545)	-25.64%
23							
24	Total Plan Expenses (excludes internal transfers)	3,068,601,025	25,297,613	3,093,898,638	3,179,598,524	(85,699,886)	-2.70%
25							
26	Plan Income/(Loss)	370,682	(52,956,251)	(52,585,569)	(149,257,009)	96,671,440	-64.77%
27							
28	Cash Availability:						
29							
30	Beginning Cash Balance/(Deficit)	1,014,847,346		1,014,847,346	1,014,847,346	-	0.00%
31	Ending Cash Balance/(Deficit)	1,015,218,028	(52,956,251)	962,261,777	865,590,337	96,671,440	11.17%
32							
33	Target Stabilization Reserve @ 12/31/2015	248,909,557		248,909,557	248,909,557	-	0.00%
34							15.000
35	Cash Balance Over/(Under) Reserve Target	\$ 766,308,471	\$ (52,956,251)	\$ 713,352,220	\$ 616,680,780	\$ 96,671,440	15.68%

#### Adjustment Notes:

1. Member premiums adjusted by \$25.8 million to include prepaid January premiums received in December 2014 (\$46.9 million) less a downward adjustment in the budget to account for the prepaid premiums (\$21.1 million).

2. Member premiums adjusted to exclude \$53.5 million in prepaid January premiums received in December.

3. Net pharmacy claims adjusted to exclude an unbudgeted \$1.6 million recovery from a class action law suit.

4. Net pharmacy claims increased by \$32.7 million to account for a rebate true-up payment received in excess of the budgeted true-up payment.

5. Administrative expenses increased by \$8.7 million to assume payment of all normal monthly invoices in December.

6. Administrative expenses adjusted to exclude a \$17.8 million federal fee payment that was not budgeted for payment until January 2016.

Adjusted Variance Report Based on Authorized (Revised) Calendar Year Budget Calendar Year to Date Through December 2015